



ISO 9001 : 2008
ISO 14001 : 2004



THE IMPERIALTM

An apparel sourcing Inc.

(An ISO 9001:2008 & 14001:2004 Certified Company)



"Buying is an Experience in itself"

Company

"Nothing great is achieved without passion".

Since from day one of its founding year 1998, the company has been and is progressively, consistently developing into one of the most competent and professionally well equipped organizations. In a short span of less than a decade, the company has amazed vast experience in the field of sourcing high quality Knitted and Woven apparels such as Ladies wear, Kids wear, Men's wear, Babies wear, Socks and Home furnishing products of numerous standards. The company can proudly boast of accomplishing the most challenging and demanding orders from various parts of the globe with precision and to the utmost satisfaction of its esteemed customers of great reputation and standards.

Starting from sampling development, complete quality control, efficient handling of processes, speedy & reliable communication and streamlined logistics are some of the keys to our success along with an ethical business approach, respect & dignity for individuals and concern for socio-environmental compliances.

The Crew:

Mr. G. Loganathan our Managing Director, a Stalwart as not only the facilitator but also as the business analyst and strategist whose academic excellence in the streams of Commerce, Business Administration, Law and techno-commercial expertise in the garment industry helps to achieve the customer's utmost satisfaction. Under his able, dynamic, determined guidance and leadership, well qualified, highly experienced and motivated team of merchandisers, quality auditors, designers, technicians, logistics executives share the responsibilities and merchandising to deliver the best to our customers round the clock.

Sourcing:

The rich resource of having well established vendor connections, powerful team spirit and ability to explore unexplored possibilities, have given the company a significant difference from other sourcing companies. The company keeps its zeal intact in line with those who pioneered in sourcing.



Mission Statement

THE IMPERIAL believes in responsive and reciprocal style of functioning.

From sourcing to marketing, the company identifies its interest with the interest of its valuable customers, no matter whatever unforeseen obstructions come on its way.

The resolve to successfully complete the production and delivering the products at right time is the sole mission of the Company.



G. Loganathan.
Managing Director, The Imperial

Vendor selection:

The Vendor Selections, the key to success of all our endeavors, they are made based on the product requirements of a customer, and the company provides the customers with options, to select from the varied range of suppliers and manufacturers, who display most competitive price tag for the best desired products by meeting all the SOCIAL COMPLIANCES.

In a nutshell, THE IMPERIAL is resolutely pursuing a blended spirit of commerce, pragmatism, and aesthetics in the field of sourcing.



Our Services

Sampling Development and R&D

The samples are made to client's specifications and our innovative creation based on fashion trend in the global market.

Vendor selection / Order placement

Choosing the vendors according to the product specification and order placement accordingly.

Price Negotiation

Competitiveness, Transparency

Order follow up

Periodical production status, Right from laboratory test with international accredited lab and quality control at various stages from fabric to Final Random Inspection.

Logistics and Shipment follow up

Ensuring correct shipping documents and prior approval from the clients before and post shipment. This ensures trouble free at the destination.

Personalized Follow Up

Frequent visiting across the globe to have a personal interaction with the Company's longlist of clients, ensures instantaneous updating of fashion, trends, developments and consolidation clubbed with expansion.

Market information & Fashion trend

Periodical market information such as competitor activities, socio-political activities, industrial problems, currency fluctuations etc., will be informed to the clients.

Buyer - Seller meet

Planning and organizing the buyers visit to any of our factories. Buyers will be taken to vendors and their factories in order to make personal assessment about the vendor.

Joint Venture

We have joint venture production unit with a capacity to produce 10000 pieces of hi-fashion T - shirts per month, focusing on the development of samples, so as to ensure prompt delivery and effective crisis management.



Setup And Execution

Total Quality Management (TQM) has been our buzzword and with reference to our commitment, THE IMPERIAL has a fine set of professional team consisting of merchandisers and quality auditors working in tandem with the vendors to achieve the ends with perfection.

Effective Communication

Instant and reliable communication are the key factors of our success and it can only be experienced!

LADIES WEAR

KNITTED

Basic T-SHIRT, Polo Shirts, Cardigans, Tops, Blouseon, leggings, Pyjamas and Sportswear.

WOVEN

Shirts, Skirts, Jackets, Dresses, Pyjama Sets and Beachwear etc.

Our Products



Baby / Kids Wear

Products range from just born to big Boys and Girls.

Infant Wear: Rompers, Body Suits, Body Frocks jumpers and Other Baby Wear Products in both knits and woven.

Kids Wear : T-Shirts, Jogging Tops, Pyjama Sets, Underwears, Tops, Blouses, Skirts, Trousers, Dresses etc., in both knits and Woven.

Mens Wear

KNITTED

Basic T-SHIRT, Polo T Shirts, Sweat Shirts, Jogging Suits, Pants, Shorts, Pyjamas, Sportswear, Beachwear and Underwear

WOVEN

Shirts, Jackets, Trousers, Boxer, Pyjamas and Beachwear

We specialize in sourcing of new fabrics available in the international market in line with the latest trends in shades, cuts and styles.

Homefurnishing

Curtains, Placemats, Napkins, Bedcovers, Kitchen Towels, Aprons, Mitts, Pot Holders, Cushion Covers, Rugs, Voile, Chair pads, Quilts and all home furnishing item in Dobbies, Jacquards and Plain weave.

Underwear

Exclusive knitted hi fashion Briefs, Slips, Boxer Shorts and Body Fit T-Shirts for men and hi fashion such as Thongs, Slips and Briefs etc., for women

Socks

We have in our vendor's list one of the biggest high fashion socks manufacturer to produce 20million socks per year catering to Men's, Ladies, Kids and Infants.





TEAM SPIRIT

The Imperial Team Spirit Behind the Victory

Business Report

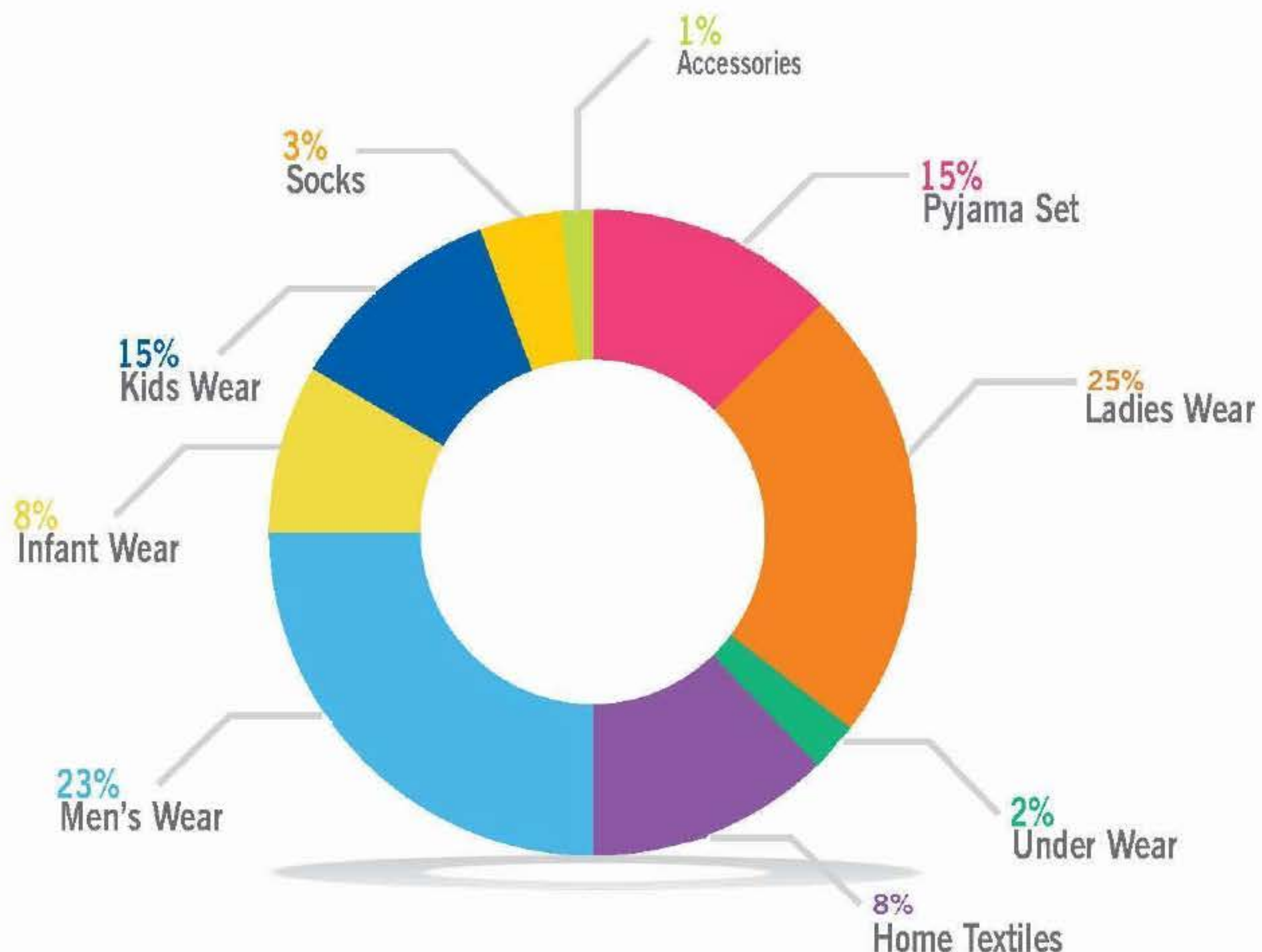
Making profit but not at the cost of business ethics is one of the inner kernels of our Company's Business zeal.

In the midst of global recession, our competitive edge drives us sustainable growth and the volume of business accomplished by the company speaks for itself. The meteoric rise in the volume of business, from year to year (see the graph) is not only an Indication but also an Inspiration.

The service charges for the kaleidoscopic services offered are the minimal in the market, but the qualities of the service rendered are of highest standards. The company has been looked upon as one among the most successful buying and sourcing agencies in India.

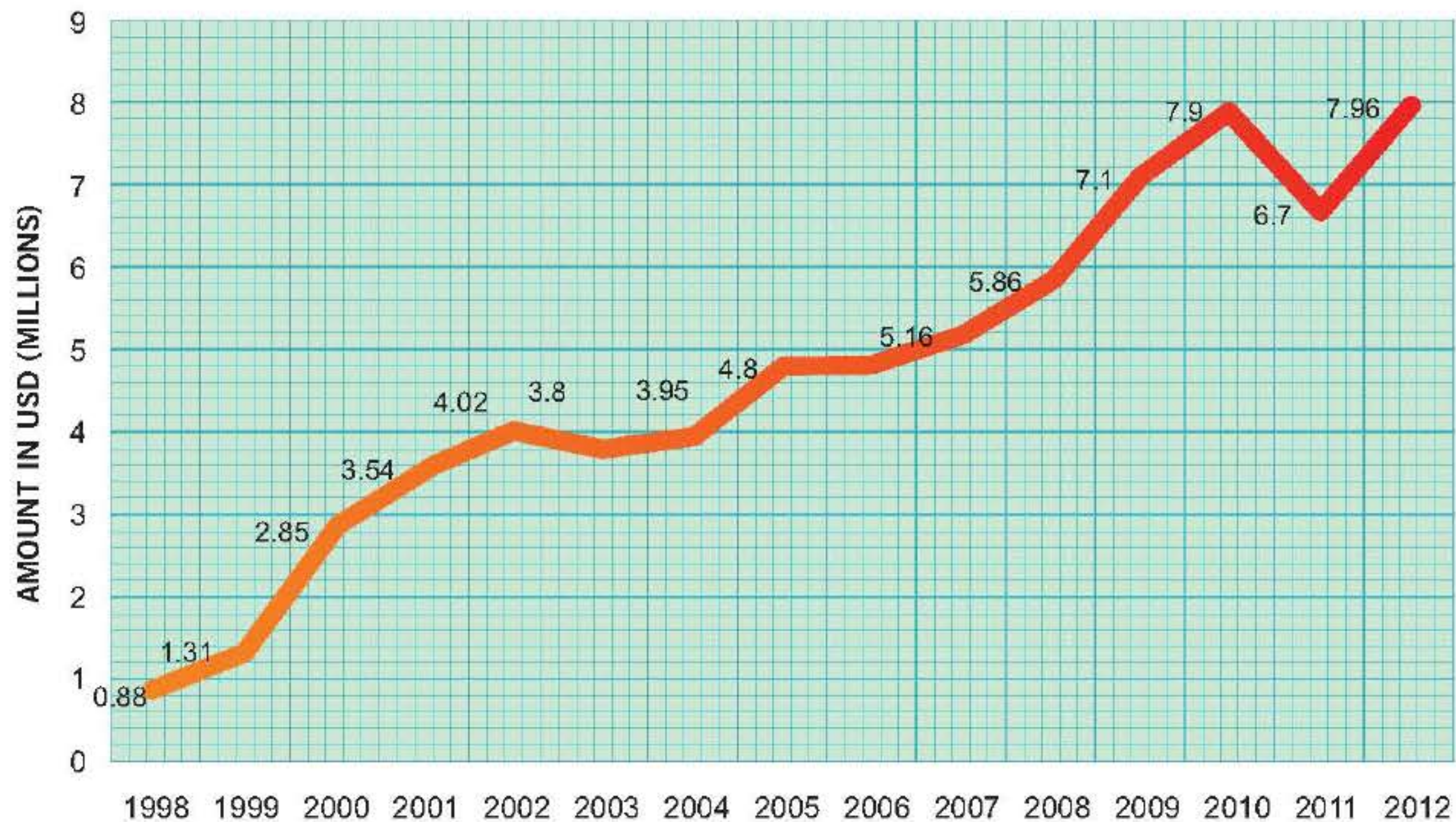
Swift Communication, Competitive price, Satisfied quality and timely delivery of the goods are the pillars which is deeply ingrained in the philosophy, has fostered high level of trust and confidence among our customers to their utmost satisfaction.

THE IMPERIAL SPECTRUM OF PRODUCT RANGE GRAPH



UPDATED ON 31st DECEMBER 2012

THE IMPERIAL YEARLY TURN OVER COMPARISION CHART (1998-2012)



UPDATED ON 31st DECEMBER 2012

Award & Credentials

Due to our determined effort, The Imperial has been conferred with the following awards by ECONOMIC DEVELOPMENT FORUM OF INDIA.



Winner of
International Achievers
Award for
Quality Excellence 2008



Winner of
World Economic Development
Award for
Business Excellence 2008



Winner of
world Economic Development
Award for
Business Leadership Excellence 2010

Credentials

AN INVITATION

The door of THE IMPERIAL
is wide open to all who ever wishes to
feel; "Buying is an experience in itself"

"Honestly speaking, I am really
impressed of the cooperation
with you! You prepare samples
very quick and I know you do your
best to send me prompt replies.
Really ...it is a pleasure!!"
LPP S.A POLAND

"Thank you for everything. I really
hope I will be able to do
something with you because you
are very kind and very meticulous"
GARRISSON SRL, ITALY.

" I must tell you that all friends
from my office were amazed by
your products and found them
very nice, thanks for such good
service"
LPP TEX POLAND
(HOME TEXTILES)

"We think that you are a very
professional company and I hope
we can do business with you"
DEHACO, NETHERLANDS

" Thank you very much for
being so exact in your
answers; It seems that
you are very accurate in
buisness which is really great!
" CHILLI, UKRAINE.

"You are most
Trusted Supplier in India
AZNAR INNOVA, SPAIN

"That you are the good
company, with excellent
reputation and always precisely
in time satisfying the conditions
of bargain. Your company is very
interesting to us.
"SASHA, St.PETERSBURG,
RUSSIA.



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